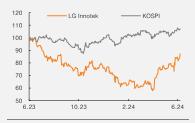


# Equity Research June 27, 2024

(Maintain)	Buy
Target price	▲ W330,000
Current price (6/26/24)	W273,000
Upside	20.9%
OP (24F, Wbn)	1,062

Consensus OP (24F, Wbn)	1,025
EPS growth (24F, %)	46.2
Market EPS growth (24F, %)	79.5
P/E (24F, x)	7.8
Market P/E (24F, x)	11.1
KOSPI	2,792.05
Market cap (Wbn)	6,461
Shares (mn)	24
Free float (%)	59.2
Foreign ownership (%)	24.6
Beta (12M)	0.94
F2al. law AAA	404 200
52-week low (W)	181,300



1M

15.4

11.1

6M

19.7

12M

-11.4

-18.0

Mirae Asset Securities Co., Ltd.

#### Junseo Park

(%)

**Absolute** 

Relative

park.junseo@miraeasset.com

# 011070 KS · Electrical/Electronic Components

# **LG Innotek**

# Earnings estimates revised up

#### 2Q24 preview: OP to top consensus by 31%

For 2Q24, we expect LG Innotek to report operating profit of W106.4bn (+480% YoY; 31% above consensus), supported by: 1) solid iPhone sales in China; and 2) favorable FX effects. The firm's key North American customer is seeing robust demand in Europe and the US as well as improving sales in China (likely supported by the early start of the 618 shopping festival). Meanwhile, we estimate the average USD/KRW rate in 2Q24 at 1,370, higher than our initial assumption of 1,330.

#### Shifting from concerns to expectations

We believe the iPhone 16 will see stronger demand than the iPhone 15, backed by: 1) the adoption of on-device AI features; and 2) replacement demand from iPhone 12/13 users. Initial concerns over the potential of Apple Intelligence to improve the user experience have evolved into positive expectations as more details have come to light. Siri already receives 1.5bn voice commands per day, and that number should grow as AI upgrades become available. The data accumulated from these interactions will likely then be used to provide more personalized services, improving user experience and eventually contributing to top-line growth. Until early this year, shipment forecasts for the iPhone 16 series called for a 10% decrease compared to previous models, but shipments are now expected to match those of the iPhone 15.

Compared to other iPhone generations, the iPhone 12 and 13 series posted higher sales in the 12 months following their releases (148mn and 165mn units, respectively). Given the current smartphone replacement cycle (43 months on average), we expect the iPhone 16 series to receive a boost from replacement demand. We also believe the iOS 18 update will help drive up the mix of premium (Pro/Pro Max) models. This bodes well for LG Innotek, which enjoys solid positioning in the supply chain for high-end iPhone models. In our view, the company's robust track record will limit any market share losses arising from the emergence of new competitors.

#### Raise TP to W330,000 (from W280,000)

Reflecting higher expectations for the iPhone 16 and earnings growth, we raise our target price for LG Innotek to W330,000, which is based on the stock's five-year average P/E of 9.4x and our EPS estimate of W34,913. Even after its recent strong run, LG Innotek is still trading at a modest valuation (12-month forward P/B of 1.1x). We are encouraged by: 1) the recovery in iPhone sales in China; 2) potential replacement demand from iPhone 12/13 users; and 3) potential ASP hikes resulting from camera specification upgrades.

(Dec.)	2022	2023	2024F	2025F	2026F
Revenue (Wbn)	19,589	20,605	21,414	21,987	23,219
OP (Wbn)	1,272	831	1,062	1,150	1,553
OP margin (%)	6.5	4.0	5.0	5.2	6.7
NP (Wbn)	980	565	826	890	1,259
EPS (W)	41,401	23,881	34,913	37,606	53,200
ROE (%)	25.9	12.6	16.2	15.1	18.4
P/E (x)	6.1	10.0	7.8	7.3	5.1
P/B (x)	1.4	1.2	1.2	1.0	0.9
Dividend yield (%)	1.6	1.1	1.2	1.4	1.4

Notes: Under consolidated K-IFRS; NP is attributable to owners of the parent Source: Company data. Mirae Asset Securities Research estimates

Table 1. LG Innotek: 2Q24 preview

(Wbn, %, %p)

	2022	1024	2Q24F			Concensus	Diff.
	2Q23	1Q24	Mirae Asset	QoQ	YoY	Consensus	DIII.
Revenue	3,909.1	4,333.6	4,601.2	6.2	17.7	4,457.0	3.2
OP	18.4	176.0	106.4	-39.5	479.7	81.1	31.3
OP margin	0.5	4.1	2.3	-	-	1.8	-0.5
Pretax profit	3.3	164.3	105.9	-35.6	3,143.0	58.1	82.2
NP attr. to owners	2.1	138.5	86.9	-37.2	4,105.7	46.2	88.1
Net margin	0.1	3.2	1.9	-	-	1.0	0.9

Source: Company data, Mirae Asset Securities Research

Table 2. LG Innotek: Earnings forecast revisions

(Wbn, %, %p)

	Revised		Previous		% cl	ng.
	2024F	2025F	2024F	2025F	2024F	2025F
Revenue	21,413.6	21,987.4	21,006.70	21,987.40	1.9	0.0
OP	1,062.3	1,150.0	923.5	1,029.70	15.0	11.7
OP margin (%)	5.0	5.2	4.4	4.7	0.6	0.5
Pretax profit	963.9	1,042.3	823.1	914.3	17.1	14.0
NP	826.3	890.0	705.5	780.6	17.1	14.0

Source: Mirae Asset Securities Research

Table 3. LG Innotek: Quarterly and annual earnings

(Wbn, %)

	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24F	3Q24F	4Q24F	2023	2024F	2025F
Revenue	4,378.1	3,909.1	4,765.8	7,557.2	4,333.6	4,601.2	5,458.1	7,020.6	20,605.3	21,413.6	21,987.4
QoQ	-33.1	-10.7	21.9	58.6	-42.7	6.2	18.6	28.6			
YoY	10.8	5.5	-11.6	15.4	-1.0	17.7	14.5	-7.1	5.2	3.9	2.7
Optical solutions	3,546.8	3,083.9	3,908.8	6,755.3	3,514.2	3,707.5	4,523.1	6,076.9	17,294.8	17,821.7	18,106.3
Auto components	381.6	390.0	411.9	383.9	384.5	417.3	439.0	466.1	1,567.5	1,706.9	1,967.9
Substrates/materials	330.2	335.5	328.9	327.5	328.2	382.8	390.9	390.1	1,322.1	1,491.9	1,523.4
Other	119.4	99.7	116.1	90.5	106.7	93.7	105.1	87.6	425.8	393.0	389.7
OP	145.3	18.4	183.4	483.7	176.0	106.4	353.6	426.2	830.8	1,062.3	1,150.0
QoQ	-14.5	-87.4	898.9	163.7	-63.6	-39.5	232.2	20.5			
YoY	-60.4	-93.7	-58.8	184.6	21.1	479.7	92.8	-11.9	-34.7	27.9	8.3
Optical solutions	103.7	-28.0	136.8	448.7	144.9	57.4	287.3	378.5	661.2	868.0	928.3
Auto components	4.7	-6.9	5.6	-12.8	9.1	0.8	5.2	2.8	-9.3	17.8	25.4
Substrates/materials	11.0	8.7	35.2	-9.4	10.0	8.2	10.5	7.8	125.6	139.9	159.3
Other	25.9	44.5	62.2	-7.0	12.0	40.1	50.6	37.2	45.5	36.5	36.9
OP margin	3.3	0.5	3.8	6.4	4.1	2.3	6.5	6.1	4.0	5.0	5.2
Optical solutions	2.9	-0.9	3.5	6.6	4.1	1.5	6.4	6.2	3.8	4.9	5.1
Auto components	1.2	-1.8	1.4	-3.3	2.4	0.2	1.2	0.6	-0.6	1.0	1.3
Substrates/materials	21.7	44.6	53.5	-7.7	11.3	42.8	48.2	42.4	10.7	9.3	9.5
Other	3.3	2.6	10.7	-2.9	3.1	2.1	2.7	2.0	9.5	9.4	10.5
Pretax profit	111.0	3.3	146.4	378.6	164.3	105.9	330.5	363.2	639.3	963.9	1,042.3
NP attr. to owners of the parent	83.3	2.1	129.1	350.8	138.5	86.9	286.9	314.0	565.2	826.3	890.0
Net margin	1.9	0.1	2.7	4.6	3.2	1.9	5.3	4.5	2.7	3.9	4.0

Source: Company data, Mirae Asset Securities Research

Figure 1. LG Innotek: Revenue trend and outlook Figure 2. LG Innotek: OP trend and outlook Optical solutions (L) Auto components (L) (Wbn) (%) (Wbn) (%) Auto components (L) Optical solutions (L) Substrates/materials (L) Other (L) 8,000 20 500 Substrates/materials (L) Other (L) 400 YoY (R) YoY (R) 7,000 15 400 300 6,000 10 5,000 300 200 5 4,000 200 100 3,000 n 2,000 100 0 -5 1,000 0 -100 -10 0

-15

1Q24 2Q24F 3Q24F 4Q24F

-100

1Q23

Source: Company data, Mirae Asset Securities Research

3Q23

4Q23

2Q23

-1,000

1Q23

Source: Company data, Mirae Asset Securities Research

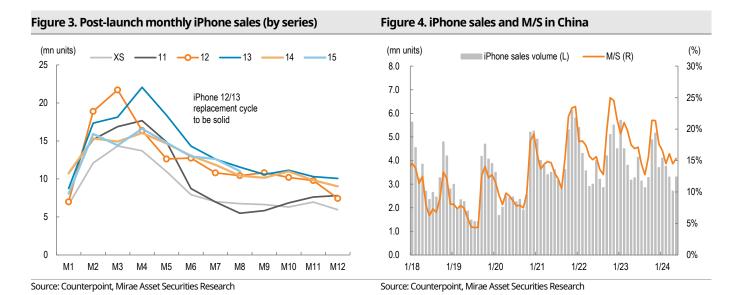
3Q23

4Q23

1Q24

2Q24F 3Q24F 4Q24F

2Q23



**GSEO** 

Cowell

5/24

Figure 5. Relative share price performance of companies in Apple's value chain

Jahwa

11/23

2/24

Figure 6. iPhone sales volume consensus for 2024 (mn units) 270 260 250 240 230 220 210 200 12/22 3/23 6/23 9/23 12/23 3/24 6/24

8/23 Source: Counterpoint, Mirae Asset Securities Research

LG Innotek

Zhen Ding

180

160

140

120

100

80

60

5/23

Source: Counterpoint, Mirae Asset Securities Research

-200

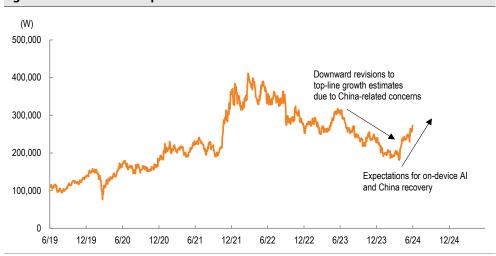
Table 4. Monthly post-launch iPhone sales volume

(mn units)

	M1	M2	М3	M4	M5	М6	M7	M8	M9	M10	M11	M12
XS	6.63	12.10	14.34	13.71	10.97	7.93	7.01	6.75	6.63	6.32	6.96	5.95
11	10.72	15.18	16.88	17.66	14.87	8.74	6.98	5.49	5.83	6.85	7.63	7.81
12	6.99	18.89	21.71	16.37	12.63	12.75	10.79	10.44	10.81	10.21	9.78	7.43
13	8.76	17.33	18.12	22.05	18.38	14.31	12.61	11.55	10.60	11.14	10.30	10.06
14	10.77	15.32	14.91	16.05	14.67	13.06	11.86	10.42	10.15	10.98	9.83	9.03
15	8.06	15.93	14.42	16.61	14.79	12.96	12.62	11.01				

Source: Counterpoint, Mirae Asset Securities Research

Figure 7. LG Innotek: Share performance



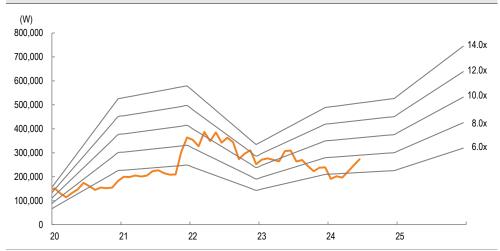
Source: QuantiWise, Mirae Asset Securities Research

Figure 8. LG Innotek: 12-month forward P/E (±2 SD) Figure 9. LG Innotek: 12-month forward P/B (±2 SD) (x) (x) 20.0 2.5 15.0 2.0 +2 SD +2 SD +1 SD 10.0 1.5 Avg. Avg. -1 SD 5.0 1.0 -2 SD -2 SD 0.0 0.5 21 22 23 24 21 22 23 24

Source: Bloomberg, Mirae Asset Securities Research

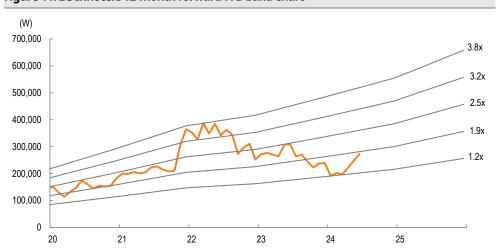
Source: Bloomberg, Mirae Asset Securities Research

Figure 10. LG Innotek: 12-month forward P/E band chart



Source: DataGuide, Mirae Asset Securities Research

Figure 11. LG Innotek: 12-month forward P/B band chart



Source: DataGuide, Mirae Asset Securities Research

# LG Innotek (011070 KS)

# **Income statement (summarized)**

2023	2024F	2025F	20265
	202 11	20236	2026F
20,605	21,414	21,987	23,219
18,742	18,303	18,791	19,599
1,863	3,111	3,196	3,620
1,032	2,048	2,046	2,066
831	1,062	1,150	1,553
831	1,062	1,150	1,553
-192	-98	-108	-98
-68	-59	-59	-46
0	0	0	0
639	964	1,042	1,455
74	138	152	196
565	826	890	1,259
0	0	0	0
565	826	890	1,259
565	826	890	1,259
0	0	0	0
547	827	872	1,259
547	827	872	1,259
0	0	0	0
1,877	2,413	2,600	3,013
305	116	-105	945
9.1	11.3	11.8	13.0
4.0	5.0	5.2	6.7
2.7	3.9	4.0	5.4
	18,742 1,863 1,032 831 831 -192 -68 0 639 74 565 0 565 565 0 547 547 0 1,877 305 9.1 4.0	18,742 18,303   1,863 3,111   1,032 2,048   831 1,062   831 1,062   831 1,062   -192 -98   -68 -59   0 0   639 964   74 138   565 826   0 0   565 826   0 0   547 827   54 827   0 0   1,877 2,413   305 116   9.1 11.3   4.0 5.0	18,742 18,303 18,791   1,863 3,111 3,196   1,032 2,048 2,046   831 1,062 1,150   831 1,062 1,150   -192 -98 -108   -68 -59 -59   0 0 0   639 964 1,042   74 138 152   565 826 890   0 0 0   565 826 890   0 0 0   547 827 872   547 827 872   0 0 0   1,877 2,413 2,600   305 116 -105   9.1 11.3 11.8   4.0 5.0 5.2

# **Balance sheet (summarized)**

(Wbn)	2023	2024F	2025F	2026F
Current assets	5,349	5,446	6,090	6,735
Cash & equivalents	1,390	1,532	1,310	1,690
AR & other receivables	2,292	2,401	2,999	3,163
Inventory	1,572	1,460	1,720	1,817
Other current assets	95	53	61	65
Non-current assets	5,855	6,338	7,103	7,347
Investments in associates	0	0	0	0
PP&E	4,856	5,392	6,173	6,438
Intangible assets	222	177	141	112
Total assets	11,204	11,784	13,193	14,082
Current liabilities	4,219	3,958	4,565	4,280
AP & other payables	3,163	2,938	3,461	3,655
Short-term financial liabilities	557	556	557	48
Other current liabilities	499	464	547	577
Non-current liabilities	2,271	2,346	2,356	2,360
Long-term financial liabilities	2,206	2,293	2,293	2,293
Other non-current liabilities	65	53	63	67
Total liabilities	6,490	6,304	6,921	6,640
Equity attributable to owners	4,715	5,480	6,271	7,442
Capital stock	118	118	118	118
Capital surplus	1,134	1,134	1,134	1,134
Retained earnings	3,414	4,178	4,988	6,159
Minority interests	0	0	0	0
Shareholders' equity	4,715	5,480	6,271	7,442

# Cash flow statement (summarized)

	-			
(Wbn)	2023	2024F	2025F	2026F
Operating cash flow	2,104	1,957	2,091	2,642
NP	565	826	890	1,259
Non-cash income/expenses	1,343	1,533	1,661	1,661
Depreciation	1,000	1,305	1,415	1,432
Amortization	46	45	36	29
Other	297	183	210	200
Chg. in working capital	341	-219	-250	-36
Chg. in AR & other receivables	-516	-113	-591	-165
Chg. in inventory	365	112	-260	-96
Chg. in AP & other payables	485	-177	413	153
Income tax	-149	-123	-152	-196
Cash flow from investing activities	-1,904	-1,832	-2,235	-1,664
Chg. in PP&E	-1,789	-1,842	-2,195	-1,697
Chg. in intangible assets	-83	0	0	0
Chg. in financial assets	-21	9	-21	-8
Other	-11	1	-19	41
Cash flow from financing activities	608	18	-79	-598
Chg. in financial liabilities	734	79	1	-509
Chg. in equity	0	0	0	0
Dividends	-98	-62	-80	-88
Other	-28	1	0	-1
Chg. in cash	812	143	-223	381
Beginning balance	578	1,390	1,532	1,310
Ending balance	1,390	1,532	1,310	1,690

Source: Company data, Mirae Asset Securities Research estimates

# **Key valuation metrics/ratios**

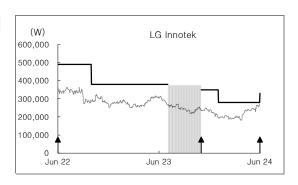
key valuation metrics/ratios				
	2023	2024F	2025F	2026F
P/E (x)	10.0	7.8	7.3	5.1
P/CF(x)	3.0	2.7	2.5	2.2
P/B (x)	1.2	1.2	1.0	0.9
EV/EBITDA (x)	3.7	3.2	3.1	2.4
EPS (W)	23,881	34,913	37,606	53,200
CFPS (W)	80,647	99,671	107,801	123,368
BPS (W)	199,217	231,542	264,991	314,455
DPS (W)	2,610	3,380	3,740	3,736
Dividend payout ratio (%)	10.9	9.7	9.9	7.0
Dividend yield (%)	1.1	1.2	1.4	1.4
Revenue growth (%)	5.2	3.9	2.7	5.6
EBITDA growth (%)	-13.0	28.5	7.8	15.9
OP growth (%)	-34.7	27.9	8.3	35.0
EPS growth (%)	-42.3	46.2	7.7	41.5
AR turnover (x)	10.2	9.3	8.3	7.6
Inventory turnover (x)	11.6	14.1	13.8	13.1
AP turnover (x)	8.4	7.6	7.4	7.0
ROA (%)	5.4	7.2	7.1	9.2
ROE (%)	12.6	16.2	15.1	18.4
ROIC (%)	13.1	14.8	14.0	17.6
Debt-to-equity ratio (%)	137.7	115.1	110.4	89.2
Current ratio (%)	126.8	137.6	133.4	157.3
Net debt-to-equity ratio (%)	28.9	23.9	24.4	8.6
Interest coverage ratio (x)	8.2	9.6	10.4	15.4
		,	,	

# Appendix 1

#### **Important disclosures and disclaimers**

#### Two-year rating and TP history

Company	Date	Rating	TP (W)
LG Innotek (011070)	06/27/24	Buy	330,000
	01/29/24	Buy	280,000
	11/28/23	Buy	350,000
	07/31/23	No Coverage	
	10/27/22	Buy	380,000
	04/28/22	Buy	490,000



Stock ratings		Sector ratings		
Buy	Expected 12-month performance: +20% or greater	Overweight	Expected to outperform the market over 12 months	
Trading Buy	Expected 12-month performance: +10% to +20%	Neutral	Expected to perform in line with the market over 12 months	
Hold	Expected 12-month performance: -10% to +10%	Underweight	Expected to underperform the market over 12 months	
Sell	Expected 12-month performance: -10% or worse			

Rating and TP history: Share price (−), TP (■), Not Rated (■), Buy (▲), Trading Buy (■), Hold (•), Sell (•)

- \* Our investment rating is a guide to the expected return of the stock over the next 12 months.
- \* Outside of the official ratings of Mirae Asset Securities Co., Ltd., analysts may call trading opportunities should technical or short-term material developments arise.
- \*The TP was determined by the research analyst through valuation methods discussed in this report, in part based on estimates of future earnings.
- \* TP achievement may be impeded by risks related to the subject securities and companies, as well as general market and economic conditions.

#### Ratings distribution and investment banking services

	Buy	Trading Buy	Hold	Sell
Ratings distribution	85.36%	9.15%	5.49%	0%
Investment banking services	80.96%	9.52%	9.52%	0%

<sup>\*</sup> Based on recommendations in the last 12-months (as of March 31, 2024)

#### Disclosures

As of the publication date, Mirae Asset Securities Co., Ltd. has acted as a liquidity provider for equity-linked warrants backed by shares of LG Innotek as an underlying asset; other than this, Mirae Asset Securities has no other special interests in the covered companies.

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