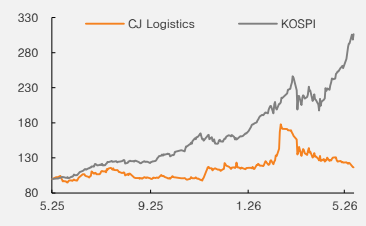


(Maintain)	Buy
Target price	▼ W140,000
Current price (5/13/26)	W95,400
Upside	46.8%

OP (26F, Wbn)	501
Consensus OP (26F, Wbn)	552
EPS growth (26F, %)	3.7
Market EPS growth (26F, %)	227.0
P/E (26F, x)	8.7
Market P/E (26F, x)	8.5
KOSPI	7,844.01

Market cap (Wbn)	2,176
Shares (mn)	23
Free float (%)	47.2
Foreign ownership (%)	17.7
Beta (12M)	0.49
52-week low (W)	77,600
52-week high (W)	145,700

(%)	1M	6M	12M
Absolute	-7.5	-0.5	15.1
Relative	-31.5	-47.1	-61.7



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CJ Logistics

Market position continues to strengthen

1Q26 review: Higher costs weigh on earnings

For 1Q26, CJ Logistics reported revenue of W3.21tr (+7.4% YoY) and operating profit of W92.1bn (+7.9% YoY), with the latter missing the consensus (W118.2bn). Revenue from the parcel delivery and e-commerce unit (O-NE) came in at W967.8bn (+11% YoY). Driven by service differentiation, volume expanded 14% YoY, lifting market share by 1.6%p YoY. However, profitability was weighed down by a 3.2% YoY decline in ASP, extended hub operating hours, and one-off costs. As a result, the unit's operating profit was flat YoY at W34.2bn.

In contract logistics, revenue grew 4.9% YoY to W853.3bn, supported by new business from retail and fashion/beauty customers along with the addition of large new customers in the port & delivery (P&D) segment. However, operating profit declined 9.5% YoY to W36bn due to lower volumes from some customers and higher costs stemming from external factors. In the global division, revenue came in at W1.17tr (+2.3% YoY), and operating profit improved sharply to W17.7bn (+53% YoY).

Cost pressures persist, but impact on earnings likely to ease in 2H26

Despite a reduction in one-off costs, we expect operating profit to remain under pressure in 2Q26. Additional costs of around W5bn are likely to be incurred from longer hub operating hours (to handle increased parcel volume), and the company is also likely to face an added comprehensive real estate tax burden (+W3bn YoY). In addition, war-related costs (e.g., fuel and raw materials) are likely to increase further in 2Q26.

From a longer-term perspective, CJ Logistics is expected to maintain competitive pricing as part of its market share expansion strategy. This, combined with continued e-commerce market growth, should drive growth in parcel delivery volume (with double-digit growth likely to continue in 2Q26). In addition, earnings weakness should ease gradually as cost pressures moderate. In 2H26, we expect earnings to recover on the partial pass-through of higher costs.

Maintain Buy, but lower TP to W140,000; deeply undervalued

We revised down our operating profit estimates by 14% for 2026 and 8.8% for 2027. Accordingly, we lower our target price to W140,000 (from W160,000). Share price weakness amid earnings concerns has left the stock deeply undervalued (0.5x P/B). However, we believe the potential for a long-term re-rating remains intact, supported by continued market share gains vs. Coupang. In addition, the weakness in the parcel delivery business largely reflects deliberate market share expansion efforts, and we see a high likelihood of an earnings recovery after 2Q26.

(Dec.)	2024	2025	2026F	2027F	2028F
Revenue (Wbn)	12,117	12,285	12,766	13,144	13,402
OP (Wbn)	531	508	501	579	636
OP margin (%)	4.4	4.1	3.9	4.4	4.7
NP (Wbn)	248	242	251	316	361
EPS (W)	10,893	10,612	11,009	13,849	15,808
ROE (%)	6.6	6.0	5.9	7.0	7.5
P/E (x)	7.7	8.9	8.7	6.9	6.0
P/B (x)	0.5	0.5	0.5	0.4	0.4
Dividend yield (%)	0.9	0.8	0.8	0.8	0.8

Notes: Under consolidated K-IFRS; NP is attributable to owners of the parent
Source: Company data, Mirae Asset Securities Research estimates

Table 1. 1Q26 review

(Wbn, %, %p)

	1Q25	4Q25	1Q26P			Growth	
			Preliminary	Mirae Asset Securities	Consensus	YoY	QoQ
Revenue	2,993	3,177	3,215	3,165	3,134	7.4	1.2
OP	85	160	92	94	118	7.9	-42.3
OP margin (%)	2.9	5.0	2.9	3.0	3.8	0.0	-2.2
Pretax profit	53	97	55	62	84	5.1	-42.9
NP	36	83	35	44	58	-3.3	-58.0

Notes: Under consolidated K-IFRS; NP is attributable to owners of the parent

Source: Company data, WISEfn, Mirae Asset Securities Research estimates

Table 2. Earnings forecast revisions

(Wbn, %)

	Previous		Revised		% chg.		Notes
	26F	27F	26F	27F	26F	27F	
Revenue	12,707	13,078	12,766	13,144	0.5	0.5	Reflected strong global revenue and parcel volume growth
OP	582	635	501	579	-14.0	-8.8	Reflected margin pressures in contract logistics and parcel delivery
Pretax profit	442	481	366	458	-17.3	-4.9	
NP	317	346	251	316	-20.7	-8.6	
EPS (W)	13,878	15,153	11,009	13,849	-20.7	-8.6	

Notes: Under consolidated K-IFRS; NP is attributable to owners of the parent

Source: Company data, Mirae Asset Securities Research estimates

Table 3. Quarterly and annual earnings

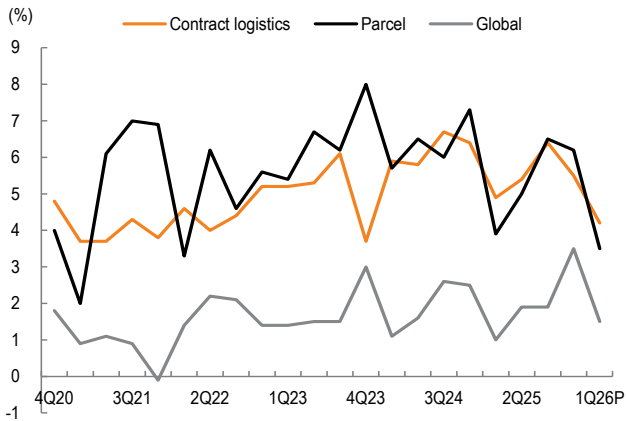
(Wbn, %)

	1Q25	2Q25	3Q25	4Q25	1Q26P	2Q26F	3Q26F	4Q26F	2025	2026F	2027F
Revenue	2,993	3,048	3,067	3,177	3,215	3,121	3,231	3,200	12,285	12,766	13,144
Contract logistics	814	833	861	865	853	843	886	886	3,374	3,469	3,535
Parcel	876	908	965	997	968	965	1,008	1,009	3,746	3,949	4,107
Global	1,143	1,103	1,033	1,081	1,169	1,098	1,124	1,065	4,360	4,456	4,583
Construction	160	205	207	234	224	215	213	241	805	893	920
OP	85	115	148	160	92	106	146	157	508	501	579
Contract logistics	40	45	55	48	36	44	58	47	188	184	196
Parcel	34	46	63	62	34	39	54	65	205	196	246
Global	12	21	20	38	18	19	28	37	91	99	101
Construction	0	4	10	12	4	4	6	7	25	22	35
SG&A	224	217	208	195	224	217	215	214	844	870	876
Pretax profit	53	73	107	97	55	72	112	126	330	366	458
NP	36	53	71	83	35	50	78	89	242	251	316
OP margin (%)	2.9	3.8	4.8	5.0	2.9	3.4	4.5	4.9	4.1	3.9	4.4
Pretax margin (%)	1.8	2.4	3.5	3.1	1.7	2.3	3.5	3.9	2.7	2.9	3.5
Net margin (%)	1.4	1.9	2.4	2.7	1.2	1.8	2.6	3.0	2.0	2.0	2.4
Parcel volume growth (%)	-6.9	-3.8	5.2	5.5	12.6	9.2	8.8	5.2	-0.0	8.8	3.7
Parcel ASP (W)	2,348	2,311	2,305	2,296	2,261	2,253	2,254	2,250	2,314	2,242	2,249

Notes: Under consolidated K-IFRS; NP is attributable to owners of the parent

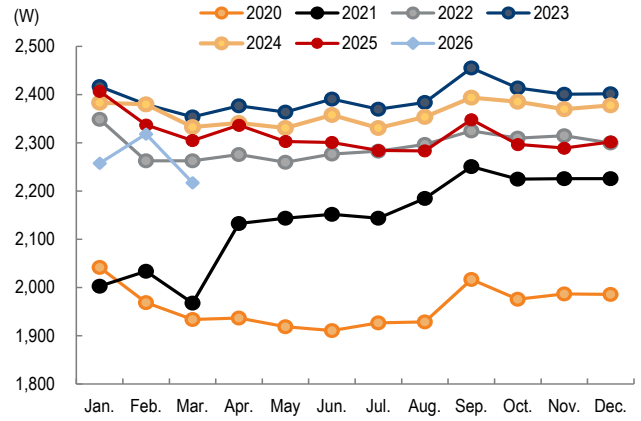
Source: Company data, Mirae Asset Securities Research

Figure 1. CJ Logistics: OP margin trends



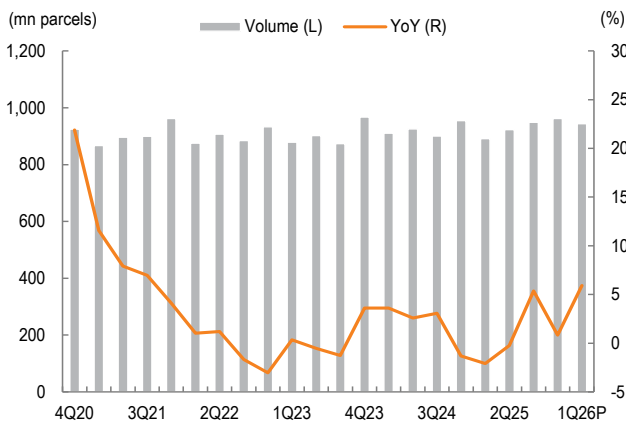
Source: Company data, Mirae Asset Securities Research

Figure 2. CJ Logistics: Monthly parcel delivery rate trends



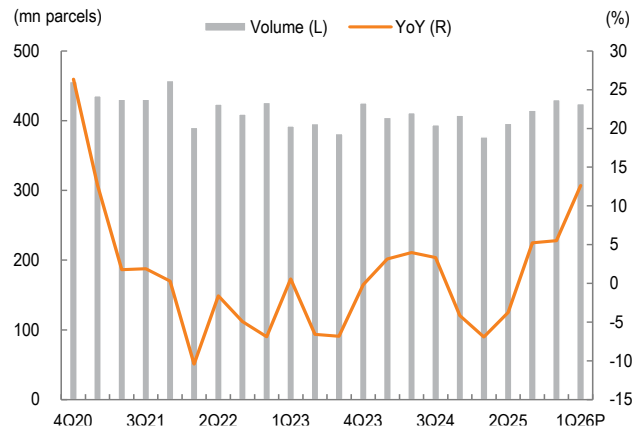
Source: Company data, Mirae Asset Securities Research

Figure 3. Overall market: Quarterly parcel delivery volume and growth



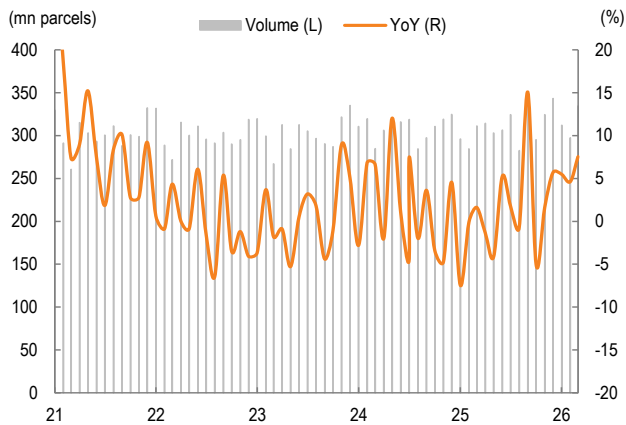
Note: Total market volume excl. Coupang volume
Source: Company data, Mirae Asset Securities Research

Figure 4. CJ Logistics: Quarterly parcel delivery volume and growth



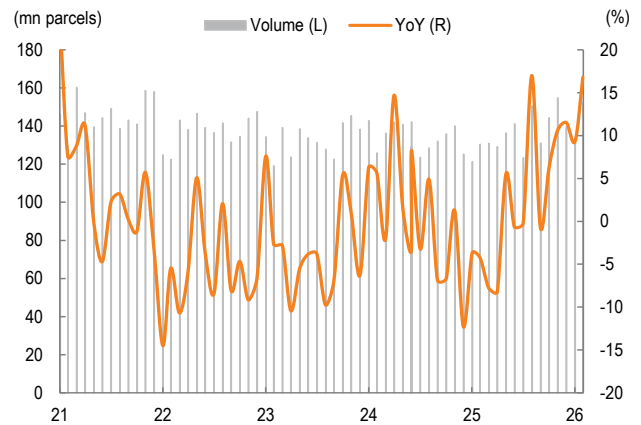
Source: Company data, Mirae Asset Securities Research

Figure 5. Overall market: Monthly parcel delivery volume and growth



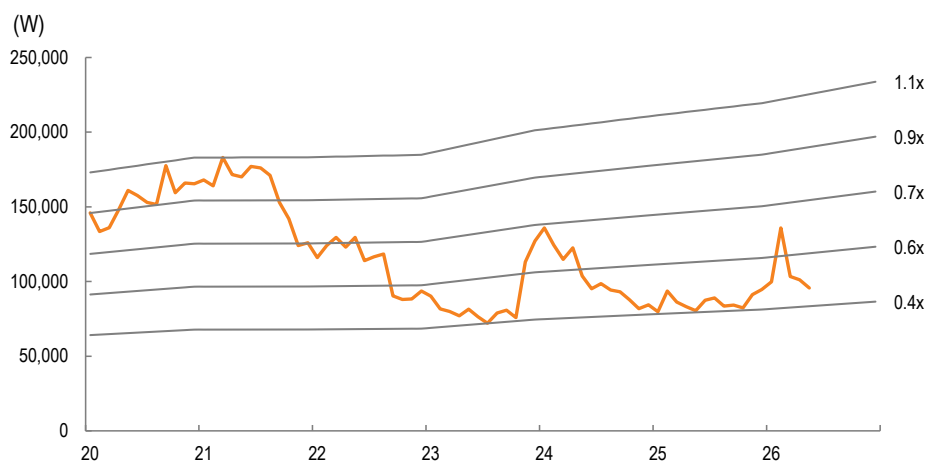
Note: Total market volume excl. Coupang volume
Source: Company data, Mirae Asset Securities Research

Figure 6. CJ Logistics: Monthly parcel delivery volume and growth



Source: Company data, Mirae Asset Securities Research

Figure 7. CJ Logistics: P/B band chart



Source: QuantiWise, Mirae Asset Securities Research

CJ Logistics (000120 KS)

Income statement (summarized)

(Wbn)	2025	2026F	2027F	2028F
Revenue	12,285	12,766	13,144	13,402
Cost of revenue	10,933	11,396	11,690	11,873
GP	1,352	1,370	1,454	1,529
SG&A expenses	844	870	876	893
OP (adj.)	508	501	579	636
OP	508	501	579	636
Non-operating profit	-178	-135	-121	-114
Net financial income	-149	-148	-139	-132
Net income from associates	17	0	0	0
Pretax profit	330	366	458	522
Income tax	71	90	112	127
Profit from continuing operations	259	275	346	395
Profit from discontinued operations	0	0	0	0
NP	259	275	346	395
Attributable to owners	242	251	316	361
Attributable to minority interests	17	24	30	34
Total comprehensive income	247	275	346	395
Attributable to owners	245	267	336	383
Attributable to minority interests	2	8	10	12
EBITDA	1,163	1,077	1,167	1,261
FCF	328	239	321	365
EBITDA margin (%)	9.5	8.4	8.9	9.4
OP margin (%)	4.1	3.9	4.4	4.7
Net margin (%)	2.0	2.0	2.4	2.7

Cash flow statement (summarized)

(Wbn)	2025	2026F	2027F	2028F
Operating cash flow	902	789	921	1,015
NP	259	275	346	395
Non-cash income/expenses	914	803	827	872
Depreciation	594	513	523	548
Amortization	61	63	65	78
Other	259	227	239	246
Chg. in working capital	-58	-63	-14	-6
Chg. in AR & other receivables	-7	-11	-73	-30
Chg. in inventory	4	0	-2	-1
Chg. in AP & other payables	131	7	42	17
Income tax	-78	-90	-112	-127
Cash flow from investing activities	-583	-694	-716	-856
Chg. in PP&E	-544	-550	-600	-650
Chg. in intangible assets	-35	-135	-100	-200
Chg. in financial assets	33	-9	-16	-6
Other	-37	0	0	0
Cash flow from financing activities	-295	-30	-197	-143
Chg. in financial liabilities	362	-14	-181	-127
Chg. in equity	-16	0	0	0
Dividends	-37	-16	-16	-16
Other	-604	0	0	0
Chg. in cash	30	15	1	12
Beginning balance	277	307	322	323
Ending balance	307	322	323	335

Source: Company data, Mirae Asset Securities Research estimates

Balance sheet (summarized)

(Wbn)	2025	2026F	2027F	2028F
Current assets	2,767	2,800	2,917	2,976
Cash & equivalents	307	322	323	335
AR & other receivables	1,639	1,651	1,729	1,760
Inventory	33	33	35	35
Other current assets	788	794	830	846
Non-current assets	7,573	7,690	7,815	8,045
Investments in associates	153	154	162	165
PP&E	3,651	3,688	3,765	3,867
Intangible assets	1,183	1,255	1,290	1,412
Total assets	10,339	10,490	10,732	11,021
Current liabilities	3,126	3,332	3,226	3,129
AP & other payables	1,099	1,102	1,153	1,175
Short-term financial liabilities	1,484	1,739	1,558	1,431
Other current liabilities	543	491	515	523
Non-current liabilities	2,774	2,507	2,525	2,532
Long-term financial liabilities	2,391	2,121	2,121	2,121
Other non-current liabilities	383	386	404	411
Total liabilities	5,900	5,839	5,751	5,661
Equity attributable to owners	4,146	4,333	4,633	4,977
Capital stock	114	114	114	114
Capital surplus	2,311	2,311	2,311	2,311
Retained earnings	1,525	1,760	2,060	2,405
Minority interests	294	318	348	383
Shareholders' equity	4,440	4,651	4,981	5,360

Key valuation metrics/ratios

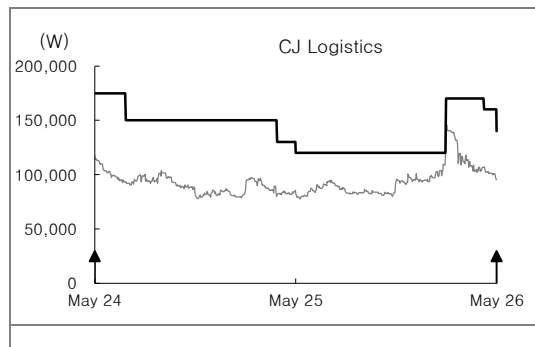
	2025	2026F	2027F	2028F
P/E (x)	8.9	8.7	6.9	6.0
P/CF (x)	1.8	2.0	1.9	1.7
P/B (x)	0.5	0.5	0.4	0.4
EV/EBITDA (x)	5.0	5.4	4.9	4.4
EPS (W)	10,612	11,009	13,849	15,808
CFPS (W)	51,412	47,253	51,417	55,561
BPS (W)	194,059	202,259	215,408	230,517
DPS (W)	800	800	800	800
Dividend payout ratio (%)	6.2	5.8	4.6	4.0
Dividend yield (%)	0.8	0.7	0.7	0.7
Revenue growth (%)	1.4	3.9	3.0	2.0
EBITDA growth (%)	0.9	-7.4	8.4	8.1
OP growth (%)	-4.3	-1.5	15.6	9.9
EPS growth (%)	-2.6	3.7	25.8	14.2
AR turnover (x)	7.8	8.2	8.2	8.1
Inventory turnover (x)	356.5	386.6	387.6	382.9
AP turnover (x)	12.6	12.6	12.6	12.4
ROA (%)	2.6	2.6	3.3	3.6
ROE (%)	6.0	5.9	7.0	7.5
ROIC (%)	5.6	5.0	5.8	6.2
Debt-to-equity ratio (%)	132.9	125.5	115.5	105.6
Current ratio (%)	88.5	84.0	90.4	95.1
Net debt-to-equity ratio (%)	75.7	71.6	63.0	55.9
Interest coverage ratio (x)	3.0	2.8	3.4	3.9

Appendix 1

Important disclosures and disclaimers

Two-year rating and TP history

Company	Date	Rating	TP (W)
CJ Logistics (000120)	05/13/26	Buy	140,000
	04/20/26	Buy	160,000
	02/10/26	Buy	170,000
	05/13/25	Buy	120,000
	04/09/25	Buy	130,000
	07/08/24	Buy	150,000
	02/13/24	Buy	175,000



Stock ratings

Buy	Expected 12-month return: +20% or greater
Hold	Expected 12-month return: Greater than -10% and less than +10%
Sell	Expected 12-month return: -10% or less

Sector ratings

Overweight	Expected to outperform the market over 12 months
Neutral	Expected to perform in line with the market over 12 months
Underweight	Expected to underperform the market over 12 months

As of May 12, 2025, the Trading Buy rating category has been removed from our investment rating system.

Stocks expected to deliver a 12-month return between +10% and less than +20% may be rated either Buy or Hold at the discretion of the research analyst.

Rating and TP history: Share price (—), TP (—), Not Rated (■), Buy (▲), Trading Buy (■), Hold (●), Sell (◆)

* Our investment rating is a guide to the expected return of the stock over the next 12 months.

* Outside of the official ratings of Mirae Asset Securities Co., Ltd., analysts may call trading opportunities should technical or short-term material developments arise.

* The TP was determined by the research analyst through valuation methods discussed in this report, in part based on estimates of future earnings.

* TP achievement may be impeded by risks related to the subject securities and companies, as well as general market and economic conditions.

Ratings distribution and investment banking services

	Buy	Trading Buy	Hold	Sell
Ratings distribution	80.84%	0%	18.56%	0.6%
Investment banking services	86.67%	0%	13.33%	0%

* Based on recommendations in the last 12-months (as of March 31, 2026)

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